



Welcome to Dr. Schär ●

Innovating special nutrition.

DrSchär

About Dr. Schär



From South Tyrol



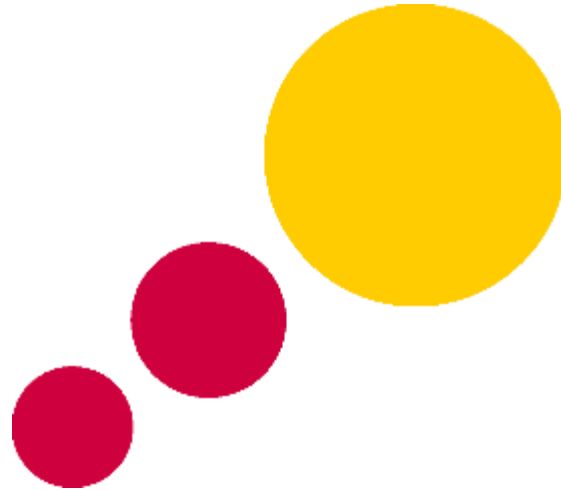
**We improve the lives of people with
special nutritional needs●**



RESPONSIBILITY

Means being liable for our actions.

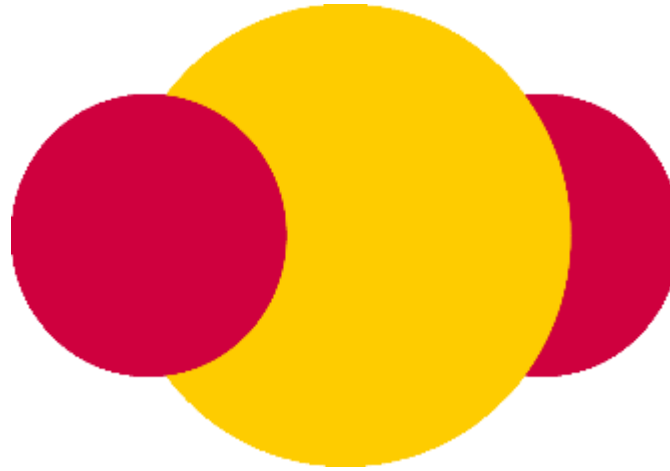
We put the quality of our consumer's lives and our company's future at the center of attention. In everything we do, we strive for the highest quality and the long term good.



PROGRESS

is the result of us breaking new ground .

We think ahead, meet new challenges and take the initiative for constant improvement. In doing so, we rely on our experience and have the courage to change.



PROXIMITY

is the understanding and trust that connects us.

We are a family-owned company that values its roots and has a cosmopolitan mindset. We are close to each other, our consumers and our partners – this diversity is what enriches us.

We are our consumers' first choice worldwide, by being close and offering innovative and tasteful products of the highest quality●

Dr. Schär Worldwide

Dr. Schär



1.364

EMPLOYEES

375

MILLIONS €

TURNOVER

2019

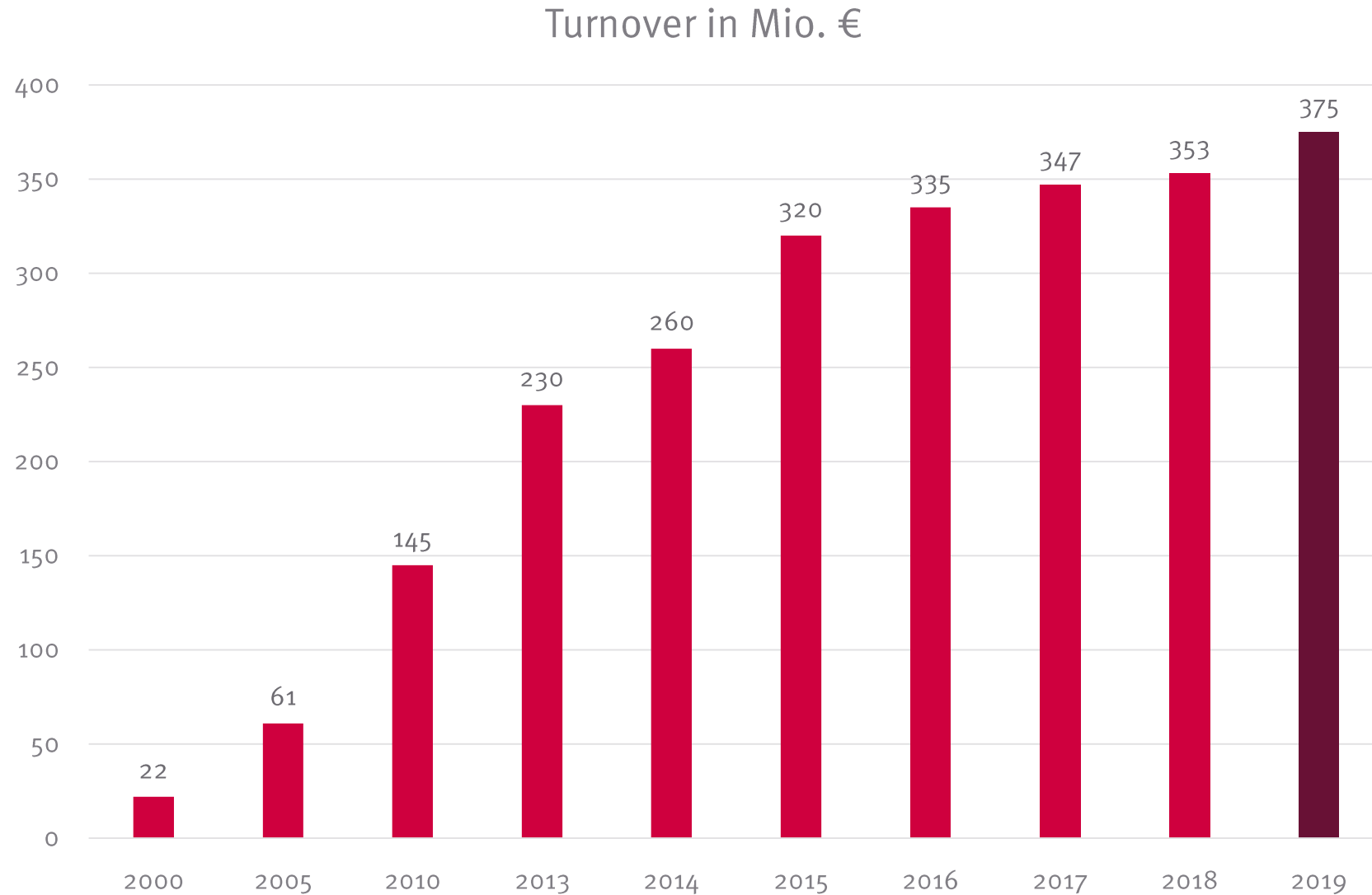
GLOBAL
HEAD
QUARTERS



IN

POSTAL

Turnover development



Dr. Schär Headquarters Postal

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Areas of expertise

DrSchär

Areas of expertise

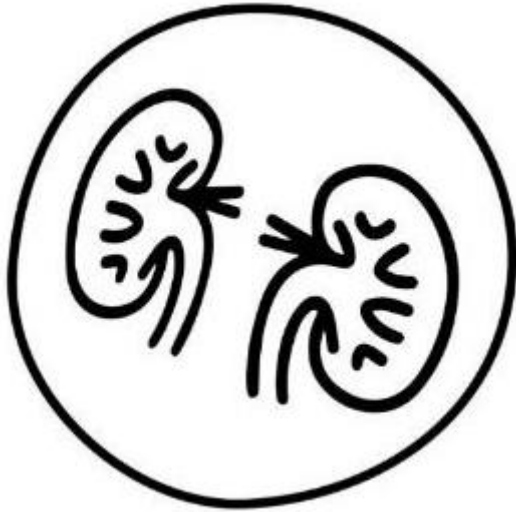
Our core competence is combining specific nutritional requirements with indulgence and joie de vivre.

Areas of expertise

DrSchär



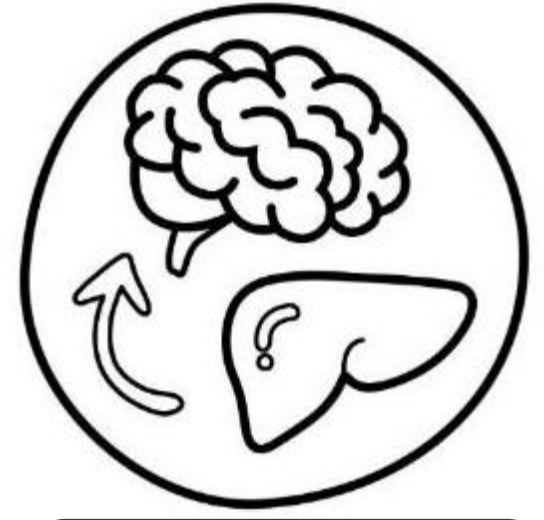
Gluten Free Nutrition



Renal Nutrition



Metabolic Nutrition



Keto Nutrition



7.527.021.629

The infographic consists of two concentric circles. The larger, outer circle is red and represents the total world population. The smaller, inner circle is also red and represents the population likely to be affected by coeliac disease. A dotted line connects the center of the large circle to the center of the small circle, with a small red dot at the end of the line near the text '1%'. The text '7.527.021.629' is written inside the large circle, and '1%' is written below the small circle.

PEOPLE
ON THIS PLANET

1%

LIKELY TO BE AFFECTED
BY COELIAC DISEASE

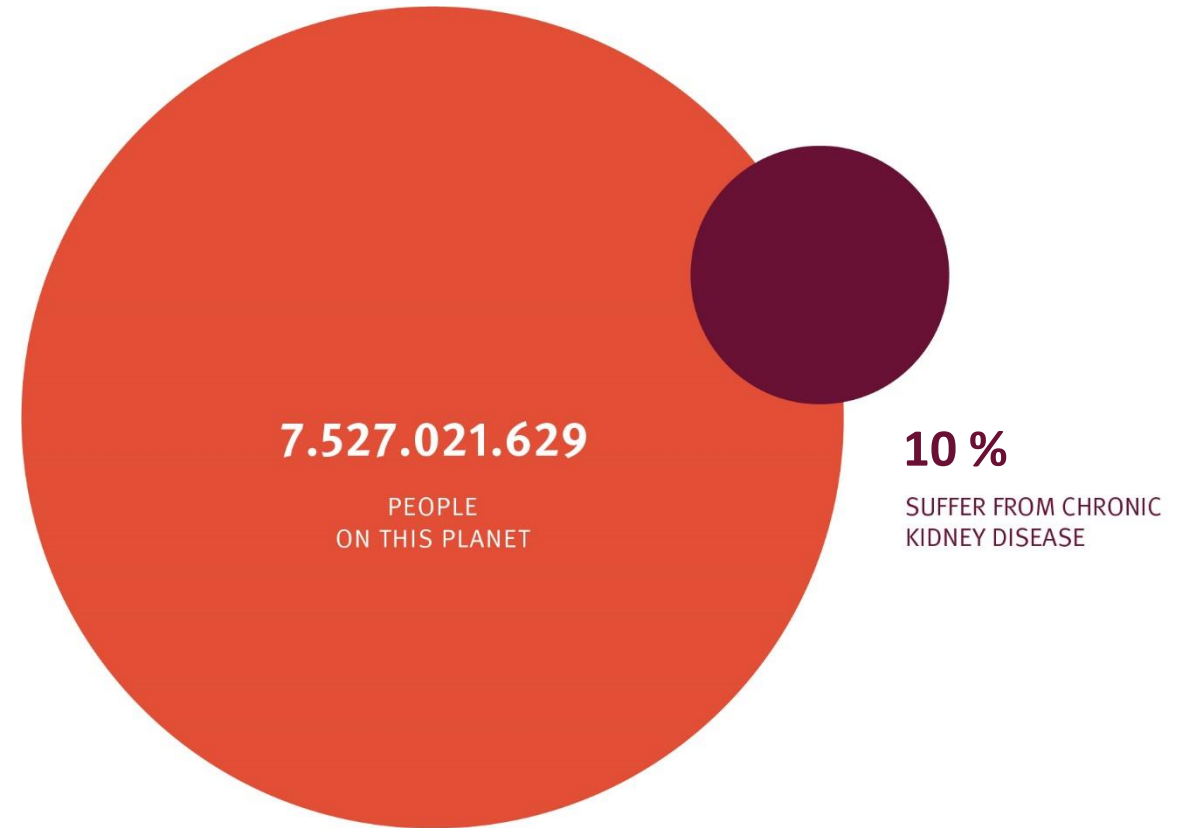
We are the market leader in Gluten free nutrition and use our know-how to develop new, groundbreaking nutrition solutions.

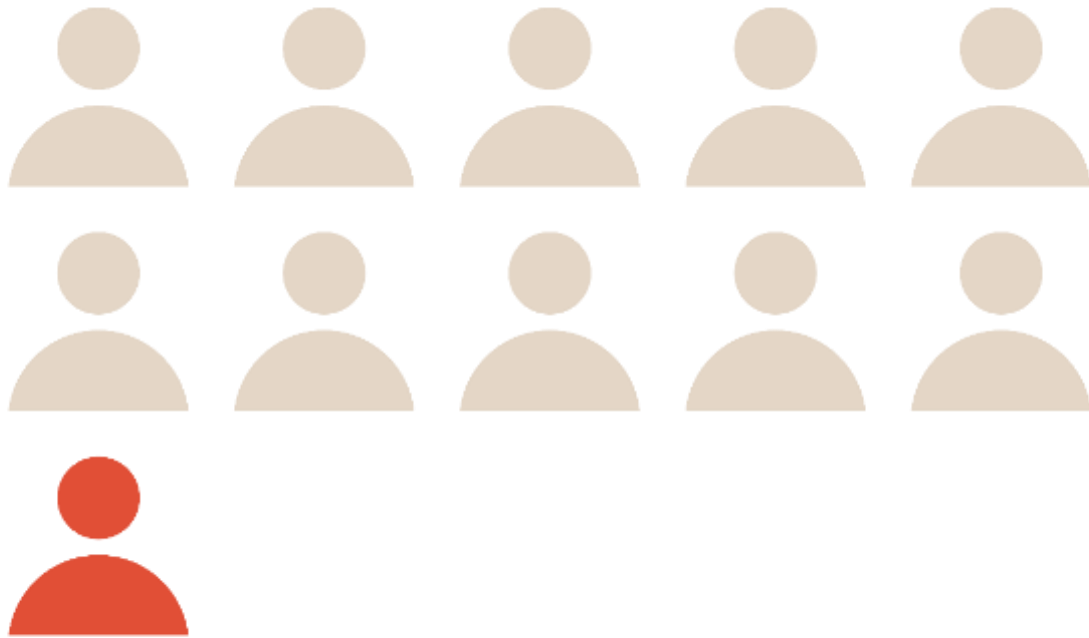
Coeliac disease is an autoimmune disease that is triggered by gluten. Those affected should avoid foods that contain gluten, such as wheat, barley and rye. Those affected by **gluten wheat sensitivity** have symptoms similar to celiac disease after eating gluten-containing foods. Gluten free diets can help to alleviate the symptoms. A Gluten free diet, according to a recent study, even relieves the symptoms in almost a third of patients with **irritable bowel syndrome (IBS)**.

We are aiming to be a leading food company in the dietary management of chronic kidney disease.

Chronic Kidney Disease (CKD)

means the progressive loss of kidney function over time. Almost 10% of the world's adult population is affected by one of the five stages of CKD. In addition to pharmacotherapy, the treatment consists of a medical nutrition therapy, low in protein and with balanced mineral intake. This allows maintenance of good nutritional status, management of symptoms and slows the progression towards renal replacement therapy (dialysis, kidney transplantation).





THE WORLDWIDE INCIDENCE OF PKU IS BETWEEN APPROX

1 : 7.000 – 1 : 10.000

Our goal is to improve the lives of people with inborn errors of protein metabolism.

Inborn errors of protein metabolism are a range of metabolic diseases in which an enzyme is not able to break down one or more amino acids. This impaired metabolism, if not properly treated, can cause several neurological and physical damages.

The most common disease that affects protein metabolism is phenylketonuria (PKU). PKU is screened in new-born babies using a blood test. Treatment involves a strict low-protein diet and the consumption of amino acid mixtures for life.

We want to sustainably improve the quality of life of those who have special dietary needs in terms of fats.

Products containing medium-chain fatty acids offer advantages over conventional fats in certain pathologies.

- Ketogenic diet Patients with a form of **epilepsy that cannot be treated with medication** can follow a ketogenic diet as an alternative. This is an extremely high-fat, low-carbohydrate and protein-balanced diet. Medium-chain fatty acids help to comply with this diet because they have a higher ketogenic effect than conventional long-chain fats (short: LCT fats) and thus enhance the state of ketosis. As a result, the reduced levels of permitted carbohydrates can be relaxed a bit and the menu can be more varied.
- People with **fat digestion disorders or a malassimilation syndrome** cannot digest or utilize conventional, long-chain fatty acids (short: LCT-fats).
- Those with a **congenital defect of lipid metabolism** can't degrade conventional long-chain fatty acids, since the enzyme is defective from birth. They must therefore avoid these fatty acids.

Our Brands

Dr'Schär

5 Brands

DrSchär



FLAVIS

Mevalia



kanso

Schär – Best in Gluten Free

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Best in gluten free. Schär began producing Gluten Free foods for its consumers nearly 40 years ago.

The portfolio comprises around 120 products, including bread, pasta, pizza, prepared meals, sweet and savoury baked goods, flour and baking mixes.



Range of low-protein foods to support special dietetic treatment of chronic kidney disease (CKD). In addition to low protein levels, Flavis products are low in minerals (sodium, phosphorus, potassium). They are also an important source of energy and provide dietary fibre. Flavis is also ideal for people with inherited protein metabolism disorders such as phenylketonuria (PKU).



Mevalia

DrSchär

Wide range of tasty and convenient amino acid mixtures and a full portfolio of tasteful, made in Italy low protein products.



Comidamed

DrSchär

Complete and high quality range of amino acid supplements, developed for people who have to follow a special metabolic diet.



Range of tasty dietetic food for special medical purposes. Kanso MCT products are ideal for day-to-day nutrition. The product range includes a margarine, a savoury cream, a ketogenic cacao bar as well as oils and spreads with different concentrations of medium-chain triglycerides (MCTs).



Our ‚filiera‘

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Dr. Schär filiera (value chain)

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1
Controlled
farming



2
Agricultural
network



3
Product
Development based
on consumer
preferences



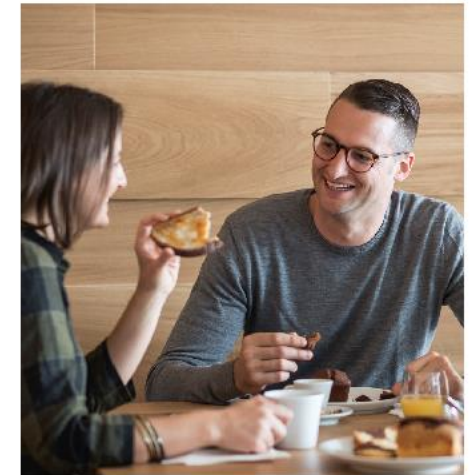
4
Production
worldwide



5
Quality and safety
guaranteed by
global team



6
Network of
international
nutrition experts



7
Broad range of
products for
day-to-day life

Our specialists

DrSchär



Our teams in Trieste are dedicated to finding innovative solutions for people with special nutritional needs.

- **Research & Innovation**
- **Product Development Gluten free**
- **Product Development Medical Nutrition**

Quality Assurance



The safety of our products has absolute priority. A global team guarantees quality assurance down to the smallest detail.

The first premise is food safety.

A global team of over 40 employees ensures that the quality and safety of the raw materials through to the finished packaged products meet the highest standards at all our production sites. Not a single step in the manufacturing process remains unchecked. Our production sites are certified according to the food safety standard BRC.

Nutrition Service



The core task is raising knowledge and awareness, especially relating to gluten intolerances and Gluten Free diets.

The international, interdisciplinary team deals with the differentiating aspects of nutritional quality and supports internal and external stakeholders (trading partners, consumers, patient organizations as well as nutritionists and physicians) with targeted information and training opportunities.



Innovative, first-class and desirable solutions for professional gluten free catering.

Dr. Schär Foodservice offers ongoing support to all professionals in the hospitality industry through a full and up-to-date programme of promotions and communication materials.

Thank you

Let's stay in contact

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